	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	~ Actuals October 1992	Budget November 1992	Budget December 1992
	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	~ Actuals October 1992	Budget November 1992	Budget December 1992
ASSETS	10000												
CURRENT ASSETS	10100												
Cash - WestAmerica Bank	10200	52,938.28	9,541.44	23,500.89	6,551.16	4,712.51	7,322.79	(519.04)	(1,092.63)	(4,758.56)	(2,937.18)		
Cash - Wells Fargo, Mill Vlly	10400	3,540.32	9,963.61	5,823.67	3,232.63	1,661.43	6,757.09	3,716.65	1,215.18	3,695.45	2,434.61		
Petty Cash	10600	100.91	158.77	101.13	118.13	115.28	229.03	225.56	232.76	232.76	218.26		
Cash - Wrkng Assets Money Fnd	11000	40,255.54	40,361.47	40,472.43	40,581.63	30,690.92	30,769.43	20,842.88	10,886.78	10,909.86	0.00		
Cash - CCS Postal Account	11200	711.20	338.61	57.35	31.96	773.22	653.25	531.43	531.43	531.43	531.43		
Cash - PP Main Postal Account	11300	0.00	0.00	0.00	0.00	0.00	0.00	0.00	782.09	782.09	782.09		
Cash - PP ISAL Postal Account	11400	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.30	162.50	162.50		
TOTAL CASH IN BANK	*11900*	*97,546.25*	*60,363.90*	*69,955.47*	*50,515.51*	*37,953.36*	*45,731.59*	*24,797.48*	*12,955.91*	*11,555.53*	*1,191.71*	*0.00*	*0.00*
A/R - Billed Subscriptions	nyiu												
A/R - Alt Newsstand (A/D)	12109	56,304.85	87,101.39	77,547.86	67,033.81	95,755.94	78,761.73	62,939.30	94,593.74	85,501.65	53,973.87		
A/R - Alt News Loss Reserve (CR)	12110	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)	(9,000.00)		
A/R - Warner Newsstand	12150	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
A/R - Employee Aetna TDA	12300	(20.00)	310.00	(20.00)	0.00	0.00	0.00	70.00	60.00	0.00	0.00		
A/R - List Rental Misc	12408	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
A/R - List Rentl Pacific List	12409	8,818.96	9,748.77	8,762.91	4,301.47	1,722.84	2,041.83	3,825.84	4,262.68	6,971.03	6,865.17		
A/R - Miscellaneous	12500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
A/R - The WELL	12600	999.08	5,217.46	4,996.72	5,820.54	(1,991.92)	(1,868.30)	4,447.70	3,711.49	4,033.94	(8,074.98)		
A/R - Column	12700	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
A/R - Employee Kaiser	12800	1,015.36	1,518.72	2,022.08	2,160.52	2,663.88	2,663.88	3,098.05	2,731.57	2,434.28	2,097.51		
A/R - Employee Misc	12900	2,759.61	1,984.48	1,609.48	2,784.48	3,659.48	2,656.98	1,731.98	1,431.72	1,372.36	947.11		
TOTAL ACCOUNTS RECEIVABLE	*13000*	*60,877.86*	*96,880.82*	*85,919.05*	*73,100.82*	*92,810.22*	*75,256.12*	*67,112.87*	*97,791.20*	*91,313.26*	*46,808.68*	*0.00*	*0.00*
Inventory - WER	15409	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00		
Inventory - Books/Products	15500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,074.00		
Reserve for Obsolescence	15700	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
TOTAL INVENTORY	*16900*	*1,575.00*	*1,575.00*	*1,575.00*	*1,575.00*	*1,575.00*	*1,575.00*	*1,575.00*	*1,575.00*	*1,575.00*	*8,649.00*	*0.00*	*0.00*
TOTAL CURRENT ASSETS	*18900*	*159,999.11*	*158,819.72*	*157,449.52*	*125,191.33*	*132,338.58*	*122,562.71*	*93,485.35*	*112,322.11*	*104,443.79*	*56,649.39*	*0.00*	*0.00*
FIXED ASSETS	20000												
Assets - Furniture & Equip	21001	142,081.90	142,081.90	143,620.05	145,223.85	145,223.85	145,223.85	147,223.85	147,876.17	147,876.17	147,876.17		
TOTAL FIXED ASSETS	*21900*	*142,081.90*	*142,081.90*	*143,620.05*	*145,223.85*	*145,223.85*	*145,223.85*	*147,223.85*	*147,876.17*	*147,876.17*	*147,876.17*	*0.00*	*0.00*
Accumulated Depreciation (Cr)	22101	(124,763.92)	(125,368.92)	(125,998.92)	(126,654.92)	(127,310.92)	(127,966.92)	(128,688.92)	(129,412.92)	(130,135.92)	(130,835.92)		
FIXED ASSETS (LESS DEPR.)	*22900*	*17,317.98*	*16,712.98*	*17,621.13*	*18,568.93*	*17,912.93*	*17,256.93*	*18,534.93*	*18,463.25*	*17,740.25*	*17,040.25*	*0.00*	*0.00*
OTHER ASSETS	25000												
Investments - Zomeworks	26000	30,000.10	30,000.10	30,000.10	30,000.10	30,000.10	30,000.10	30,000.10	30,000.10	30,000.10	30,000.10		
Reserve for Losses	26100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Investments - The WELL	26200	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00	9,500.00		
Deposits	27000	375.00	375.00	375.00	375.00	375.00	375.00	375.00	575.00	575.00	575.00		
Prepaid Taxes	27100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Prepaid Expense	27200	1,325.34	863.17	401.00	268.00	134.00	0.00	(133.00)	(133.00)	142.60	1,742.60		
Suspense	29500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(1,707.70)	(1,023.19)		
TOTAL OTHER ASSETS	*29800*	*41,200.44*	*40,738.27*	*40,276.10*	*40,143.10*	*40,009.10*	*39,875.10*	*39,742.10*	*39,942.10*	*38,510.00*	*40,794.51*	*0.00*	*0.00*
TOTAL ASSETS	*29900*	*218,517.53*	*216,270.97*	*215,346.75*	*183,903.36*	*190,260.61*	*179,694.74*	*151,762.38*	*170,727.46*	*160,694.04*	*114,484.15*	*0.00*	*0.00*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	~ Actuals October 1992	Budget November 1992	Budget December 1992
LIABILITES & EQUITY	30000												
CURRENT LIABILITES	30100												
A/P - Trade	30200	39,704.22	53,385.33	55,784.38	51,978.42	66,043.22	65,663.43	36,921.81	46,644.40	77,646.99	49,019.32		
A/P - Miscellaneous	30300	156.22	2,083.34	4,709.49	0.00	0.00	0.00	2,000.00	2,000.00	2,000.00	0.00		
A/P - The WELL	30600	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
A/P - Column	30700	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Contracts Payable - Current	32000	5,137.10	4,698.24	4,253.96	3,804.19	3,348.86	2,887.90	2,421.24	1,948.82	1,470.56	1,470.56		
Notes Payable - Current	32100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
SWT Payable	33000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
SDI Payable	33100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
FWT Payable	33200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
FICA Payable	33300	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Accrued Vacation Pay	33350	1,165.00	2,264.00	2,505.00	3,811.00	3,723.00	3,054.00	2,816.00	2,816.00	2,816.00	2,816.00		
Sales Tax Payable	33500	778.00	778.00	778.00	778.00	0.00	0.00	0.00	0.00	0.00	0.00		
Taxes Payable - Other	34500	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00		
WER Sub Advance - Current	35509	569,053.00	493,594.00	516,741.00	554,975.00	470,206.00	494,440.00	534,043.00	448,715.00	473,708.00	473,708.00		
TOTAL CURRENT LIABILITES	*35900*	*616,443.54*	*557,252.91*	*585,221.83*	*615,796.61*	*543,771.08*	*566,495.33*	*578,652.05*	*502,574.22*	*558,091.55*	*527,463.88*	*0.00*	*0.00*
LONG-TERM LIABILITES	36000												
Contracts Payable - Long-Term	36100	502.37	502.37	502.37	502.37	502.37	502.37	502.37	502.37	502.37	502.37		
Notes Payable - Long-Term	36200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
TOTAL LONG-TERM LIABILITES	*37900*	*502.37*	*502.37*	*502.37*	*502.37*	*502.37*	*502.37*	*502.37*	*502.37*	*502.37*	*502.37*	*0.00*	*0.00*
TOTAL LIABILITES	*39900*	*616,945.91*	*557,755.28*	*585,724.20*	*616,298.98*	*544,273.45*	*566,997.70*	*579,154.42*	*503,076.59*	*558,593.92*	*527,966.25*	*0.00*	*0.00*
Fund Surplus Beginning of Year	42700	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)		
CHANGE IN FUND YTD	*43000*	*(26,425.28)*	*30,518.79*	*1,625.65*	*(60,392.52)*	*17,990.26*	*(15,299.86)*	*(55,388.94)*	*39,653.97*	*(25,896.78)*	*(41,479.00)*	*0.00*	*0.00*
TOTAL LIABIL & EQUITY	*49900*	*218,517.53*	*216,270.97*	*215,346.75*	*183,903.36*	*190,260.61*	*179,694.74*	*151,762.38*	*170,727.46*	*160,694.04*	*114,484.15*	*0.00*	*0.00*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	~ Actuals October 1992	Budget November 1992	Budget December 1992
INCOME STATEMENT	50000												
SALES & ROYALTY INCOME	50100												
Change in WER Sub Liability	50150	(44,079.00)	75,459.00	(23,147.00)	(38,234.00)	84,769.00	(24,234.00)	(39,603.00)	85,328.00	(24,993.00)	(33,860.00)	40,000.00	(50,000.00)
Sales - WER Subs	50200	58,046.81	30,442.75	26,583.12	40,436.39	26,510.53	27,711.73	42,164.80	26,216.85	27,081.56	34,154.03	56,000.00	56,000.00
Refunds - WER Subs	50201	(235.87)	(107.12)	(107.30)	(200.42)	(136.63)	(64.38)	(6.00)	(40.00)	(134.07)	(131.44)	(150.00)	(150.00)
TOTAL WER SUBS EARNED INCOME	*50250*	*13,731.94*	*105,794.63*	*3,328.82*	*2,001.97*	*111,142.90*	*3,413.35*	*2,555.80*	*111,504.85*	*1,954.49*	*162.59*	*95,850.00*	*5,850.00*
Sales - Back Issues	50400	1,370.06	1,760.44	1,192.44	966.45	570.30	897.78	1,022.80	587.23	440.83	852.91	1,500.00	1,500.00
TOTAL SALES - BACK ISSUES	*50450*	*1,370.06*	*1,760.44*	*1,192.44*	*966.45*	*570.30*	*897.78*	*1,022.80*	*587.23*	*440.83*	*852.91*	*1,500.00*	*1,500.00*
Sales - List Rental	50600	1,344.66	929.81	386.67	273.62	1,050.28	711.27	1,784.01	1,026.56	3,819.53	1,241.42	1,500.00	1,500.00
TOTAL SALES - LIST RENTAL	*50650*	*1,344.66*	*929.81*	*386.67*	*273.62*	*1,050.28*	*711.27*	*1,784.01*	*1,026.56*	*3,819.53*	*1,241.42*	*1,500.00*	*1,500.00*
Sales - Alt Newsstand (A/D)	50800	263.93	37,368.02	0.00	168.00	40,597.89	0.00	0.00	41,765.65	168.75	0.00	41,000.00	0.00
Returns - Alt Newsstand (A/D)	50850	(5,183.38)	(1,963.50)	(3,147.35)	(3,068.68)	(1,781.78)	(5,698.49)	(6,324.84)	(2,272.53)	(3,430.33)	(10,301.16)	(2,500.00)	(2,500.00)
Sales - Warner (natl news)	51000	6,575.76	0.00	10,060.40	0.00	8,583.92	12,312.08	8,862.10	4,577.04	11,423.70	2,521.92	11,000.00	0.00
TOTAL SALES - NEWSSTAND	*51050*	*1,656.31*	*35,404.52*	*6,913.05*	*(2,900.68)*	*47,400.03*	*6,613.59*	*2,537.26*	*44,070.16*	*8,162.12*	*(7,779.24)*	*49,500.00*	*(2,500.00)*
Sales - Books/Products	52000	2,858.42	1,314.09	1,033.22	576.64	1,308.20	821.99	897.08	575.39	1,258.39	2,883.96	5,000.00	5,000.00
TOTAL SALES - BOOKS/PRODUCTS	*52050*	*2,858.42*	*1,314.09*	*1,033.22*	*576.64*	*1,308.20*	*821.99*	*897.08*	*575.39*	*1,258.39*	*2,883.96*	*5,000.00*	*5,000.00*
Royalties - Miscellaneous	53010	0.00	0.00	1,729.91	337.61	0.00	8.47	0.00	1,371.65	0.00	0.00	0.00	0.00
Royalties - HNH	53042	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Royalties - Cybervideo	53046	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales - Reprint Rights	53080	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1991 Sales Income		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL ROYALTIES & REPRINTS	*53090*	*0.00*	*0.00*	*1,729.91*	*337.61*	*0.00*	*8.47*	*0.00*	*1,371.65*	*0.00*	*0.00*	*0.00*	*0.00*
TOTAL SALES & ROYALTY INCOME	*54900*	*20,961.39*	*145,203.49*	*14,584.11*	*1,255.61*	*161,471.71*	*12,466.45*	*8,796.95*	*159,135.84*	*15,635.36*	*(2,638.36)*	*153,350.00*	*11,350.00*
OTHER INCOME	55000												
Column Income	55200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales - Unclassifieds	55400	1,349.00	114.00	2,036.00	1,141.50	310.00	1,341.00	546.02	393.00	1,746.00	400.00	100.00	1,500.00
Contributions	56000	2,001.00	1,390.00	1,142.00	2,000.00	1,611.00	617.00	1,493.00	1,158.00	1,719.00	921.00	1,500.00	1,500.00
Interest Income	56200	223.78	215.74	171.42	156.85	151.16	103.84	100.82	60.47	49.08	0.00	0.00	0.00
Sale of Assets	56400	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00
Sales - Dance Events	56500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.00	2,918.25	233.00	0.00	0.00
Miscellaneous Income	58000	850.00	87.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	130.00	1,010.00	100.00
TOTAL OTHER INCOME	*58900*	*4,423.78*	*1,807.24*	*3,349.42*	*3,298.35*	*2,072.16*	*2,061.84*	*2,139.84*	*1,721.47*	*6,432.33*	*1,684.00*	*2,610.00*	*3,100.00*
Grants Income	59000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,500.00	0.00	0.00
TOTAL REVENUE	*59800*	*25,385.17*	*147,010.73*	*17,933.53*	*4,553.96*	*163,543.87*	*14,528.29*	*10,936.79*	*160,857.31*	*22,067.69*	*4,545.64*	*155,960.00*	*14,450.00*

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	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	- Actuals October 1992	Budget November 1992	Budget December 1992
EXPENSES													
COST OF SALES	**60000**												
Wages - Circ/Promo	60101	2,540.44	2,173.88	2,024.07	2,464.31	2,073.75	1,599.51	2,303.69	1,406.80	2,611.57	2,244.18	2,200.00	2,200.00
OPS - Circ/Promo	60102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wages - Circ Production	60150	15.94	841.50	223.13	22.32	114.75	0.00	0.00	248.49	723.48	0.00	860.00	215.00
OPS - Circ Production	60160	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS - CIRC/PROMO	*60190*	*2,556.38*	*3,015.38*	*2,247.20*	*2,486.63*	*2,188.50*	*1,599.51*	*2,303.69*	*1,655.29*	*3,335.05*	*2,244.18*	*3,060.00*	*2,415.00*
Wages - Fulf Dept	60204	2,744.63	2,337.06	2,538.67	2,764.27	2,475.88	2,926.57	3,425.70	2,717.85	2,631.71	2,841.02	3,225.00	3,225.00
OPS - Fulf Dept	60206	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS - FULF DEPT	*60209*	*2,744.63*	*2,337.06*	*2,538.67*	*2,764.27*	*2,475.88*	*2,926.57*	*3,425.70*	*2,717.85*	*2,631.71*	*2,841.02*	*3,225.00*	*3,225.00*
Sub Fulf Direct Expense	60210	0.00	2,129.21	339.16	383.51	1,186.53	155.91	0.00	223.47	962.98	100.00	800.00	100.00
Sub Fulf Postage	60220	0.00	7,377.22	534.21	138.92	6,228.85	119.97	121.82	5,287.76	817.11	100.00	6,300.00	100.00
TOTAL EXPENSE - WER FULF	*60229*	*0.00*	*9,506.43*	*873.37*	*522.43*	*7,415.38*	*275.88*	*121.82*	*5,511.23*	*1,780.09*	*200.00*	*7,100.00*	*200.00*
Fulf Dept Misc Expenses	60230	133.00	133.00	133.00	133.00	302.95	163.68	133.00	375.00	133.00	500.00	513.00	513.00
Fulf Dept Supplies	60240	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL FULF DEPT OTHER EXP	*60250*	*133.00*	*133.00*	*133.00*	*133.00*	*302.95*	*163.68*	*133.00*	*375.00*	*133.00*	*500.00*	*513.00*	*513.00*
WER Gift Campaign Exp	60300	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,467.36	3,581.88	5,217.00	0.00
WER Misc New Sub Promo Exp	60303	405.00	105.00	735.00	460.00	110.00	2,019.34	0.00	0.00	191.47	1,000.00	1,040.00	1,132.00
WER Renewal Expenses	60304	1,298.85	523.22	4,603.59	3,271.95	714.74	1,585.32	2,543.99	4,749.57	4,449.57	1,600.00	1,717.00	2,088.00
WER Direct Mail Expense	60305	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
WER Inserts Expense	60306	20.00	3,046.70	0.00	0.00	3,227.83	0.00	0.00	2,069.31	1,121.16	0.00	2,850.00	0.00
WER Billing Expenses	60307	1,375.44	97.99	639.84	100.61	448.68	1,963.07	435.21	515.20	438.85	600.00	1,224.00	1,344.00
WER PR Expense	60330	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Circ/Promo Supplies & Misc	60350	536.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	100.00
TOTAL CIRC/PROMO EXPENSE	*60390*	*3,635.29*	*3,772.91*	*5,978.43*	*3,832.56*	*4,501.25*	*5,567.73*	*2,979.20*	*7,334.08*	*9,668.41*	*6,781.88*	*12,148.00*	*4,664.00*
Credit Card Discount	60400	667.39	206.35	328.66	370.30	324.01	135.84	373.32	220.93	174.89	300.00	600.00	600.00
BRE & PO Box Expense	60450	0.00	546.50	0.00	500.00	500.00	260.00	575.00	546.50	500.00	500.00	900.00	900.00
TOTAL CRED CD/BRE/PO BOX EXP	*60490*	*667.39*	*752.85*	*328.66*	*870.30*	*824.01*	*395.84*	*948.32*	*767.43*	*674.89*	*800.00*	*1,500.00*	*1,500.00*
Alt Newsstand Expense	60500	0.00	2,589.37	67.42	0.00	3,481.14	142.02	0.00	40.00	2,774.97	0.00	2,150.00	0.00
Warner Newsstand Expense	60600	0.00	2,619.08	637.64	0.00	2,406.48	757.95	0.00	1,989.92	460.92	0.00	2,500.00	0.00
TOTAL NEWSSTAND EXPENSE	*60650*	*0.00*	*5,208.45*	*705.06*	*0.00*	*5,887.62*	*899.97*	*0.00*	*2,029.92*	*3,235.89*	*0.00*	*4,650.00*	*0.00*
WER Pre-Press	60710	348.00	4,391.19	65.50	218.00	3,216.68	21.75	47.25	75.75	3,524.43	350.00	2,200.00	0.00
WER Printing	60720	0.00	6,007.31	0.00	0.00	8,034.67	0.00	0.00	0.00	5,640.21	0.00	6,500.00	0.00
WER Binding	60730	0.00	2,453.26	0.00	0.00	2,551.23	0.00	0.00	0.00	1,849.23	0.00	2,075.00	0.00
WER Paper	60740	0.00	16,072.34	0.00	0.00	12,620.13	0.00	0.00	0.00	13,702.84	0.00	14,050.00	0.00
TOTAL WER PRINTING EXPENSE	*60790*	*348.00*	*28,924.10*	*65.50*	*218.00*	*26,422.71*	*21.75*	*47.25*	*75.75*	*24,716.71*	*350.00*	*24,825.00*	*0.00*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	~ Actuals October 1992	Budget November 1992	Budget December 1992
(Cost of sales, continued)													
Mailing List Fulf Expense	60800	115.38	0.00	96.31	252.13	103.34	194.34	183.56	82.04	401.76	200.00	200.00	200.00
TOTAL MAILING LIST FULF EXP	*60810*	*115.38*	*0.00*	*96.31*	*252.13*	*103.34*	*194.34*	*183.56*	*82.04*	*401.76*	*200.00*	*200.00*	*200.00*
Individual Contribution Exp	60950	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL INDIV CONTRIBUTION EXP	*60960*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
Wages - WER Editorial	62001	7,698.51	7,399.31	7,375.21	7,804.07	7,501.51	7,145.88	12,148.06	7,820.44	7,125.64	6,445.42	8,229.80	8,229.80
OPS - WER Editorial	62002	2,083.34	2,083.34	2,083.34	2,083.34	2,083.34	2,083.34	0.00	3,083.34	3,091.67	2,041.67	3,050.00	2,050.00
TOTAL P/R & OPS WER EDIT	*62090*	*9,781.85*	*9,482.65*	*9,458.55*	*9,887.41*	*9,584.85*	*9,229.22*	*12,148.06*	*10,903.78*	*10,217.31*	*8,487.09*	*11,279.80*	*10,279.80*
WER Writers/Illustrators	62100	250.00	5,055.00	0.00	645.00	6,790.00	910.00	120.00	6,275.70	50.00	290.00	7,000.00	0.00
TOTAL WER WRITERS/ILLUST	*62110*	*250.00*	*5,055.00*	*0.00*	*645.00*	*6,790.00*	*910.00*	*120.00*	*6,275.70*	*50.00*	*290.00*	*7,000.00*	*0.00*
WER Misc Editorial Expense	62200	99.67	162.00	261.28	29.73	51.48	0.00	425.00	19.00	3.64	200.00	200.00	200.00
WER Misc Access/Library Exp	63100	4.77	161.00	357.14	98.65	58.83	0.00	0.00	230.59	476.23	11.08	100.00	100.00
TOTAL WER OTHER EDIT EXPENSE	*63900*	*104.44*	*323.00*	*618.42*	*128.38*	*110.31*	*0.00*	*425.00*	*249.59*	*479.87*	*211.08*	*300.00*	*300.00*
Wages - WER Production	64001	6,231.57	1,294.12	4,468.88	6,069.00	1,561.88	3,592.32	6,494.51	2,362.73	4,149.37	6,385.42	1,075.00	4,085.00
OPS - WER Production	64002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS WER PRODUCTION	*64005*	*6,231.57*	*1,294.12*	*4,468.88*	*6,069.00*	*1,561.88*	*3,592.32*	*6,494.51*	*2,362.73*	*4,149.37*	*6,385.42*	*1,075.00*	*4,085.00*
WER Outside Prod Services	64100	2,444.78	106.71	19.84	136.82	(25.74)	0.00	19.13	0.00	20.98	13.67	50.00	50.00
WER Prod Supplies & Misc	64200	322.43	57.43	46.70	111.27	10.86	0.00	191.10	415.00	558.35	300.00	300.00	300.00
TOTAL WER OTHER PRODUCTION EXP	*64290*	*2,767.21*	*164.14*	*66.54*	*248.09*	*(14.88)*	*0.00*	*210.23*	*415.00*	*579.33*	*313.67*	*350.00*	*350.00*
Books/Product Purchases	66000	239.40	612.03	941.31	896.09	0.00	1,890.30	215.00	1,038.75	0.00	1,666.81	1,200.00	1,200.00
Books/Product Outside Fulf Exp	66500	213.50	151.50	156.50	96.50	84.50	140.50	83.50	129.50	279.29	340.00	340.00	340.00
Books/Product Fulf Postage	66510	224.65	191.05	246.29	57.00	77.19	126.56	39.33	240.42	228.46	320.00	320.00	320.00
Books/Product Invent Change	66520	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Books/Product Promo Expense	66530	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.00	0.00	0.00	0.00
TOTAL BOOKS EXPENSE	*66590*	*677.55*	*954.58*	*1,344.10*	*1,049.59*	*161.69*	*2,157.36*	*337.83*	*1,408.67*	*521.75*	*2,326.81*	*1,860.00*	*1,860.00*
Back Issue Purchases	66710	0.00	327.15	0.00	0.00	593.04	0.00	0.00	0.00	362.91	806.05	350.00	0.00
Back Issue Outside Fulf Exp	66720	0.00	0.00	0.00	0.00	0.00	0.00	0.00	130.68	0.00	0.00	0.00	0.00
Back Issue Fulf Postage	66730	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Back Issue Inventory Change	66740	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Back Issue Promo Expense	66750	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL BACK ISSUE EXPENSE	*66790*	*0.00*	*327.15*	*0.00*	*0.00*	*593.04*	*0.00*	*0.00*	*130.68*	*362.91*	*806.05*	*350.00*	*0.00*
Column Expenses	67000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Column Contributors	67010	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL COLUMN EXPENSE	*67050*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
Other 1991 Expenses		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER 1991 EXPENSES		*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
TOTAL COST OF SALES	*69700*	*30,012.69*	*71,250.82*	*28,922.69*	*29,106.79*	*68,908.53*	*27,934.17*	*29,878.17*	*42,294.74*	*62,938.05*	*32,737.20*	*79,435.80*	*29,591.80*
GROSS MARGIN	*69800*	*(4,627.52)*	*75,759.91*	*(10,989.16)*	*(24,552.83)*	*94,635.34*	*(13,405.88)*	*(18,941.38)*	*118,562.57*	*(40,870.36)*	*(28,191.56)*	*76,524.21*	*(15,141.80)*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	- Actuals October 1992	Budget November 1992	Budget December 1992
GENERAL & ADMIN EXPENSE	70000												
Wages - Office	70101	1,296.75	1,277.75	1,034.96	1,135.88	1,257.94	1,275.31	1,228.50	1,274.33	1,310.97	1,195.96	1,182.50	1,182.50
OPS - Office	70102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wages - Executive Director	70300	2,916.66	2,916.66	2,916.66	11,458.33	3,000.00	3,000.00	3,880.00	3,813.30	3,746.60	3,746.60	3,880.00	3,880.00
Wages - Asst to Exec Dir	70310	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,074.08	2,148.16	2,250.00	2,250.00
Wages - Publisher	70400	2,365.13	2,218.50	2,778.88	2,336.44	2,036.81	1,243.13	2,846.66	2,813.15	2,779.64	2,779.64	2,916.67	2,916.67
Wages - Accountng/Bkkpr	70500	1,243.13	1,279.13	497.25	1,903.50	1,246.13	2,494.94	1,843.97	2,407.05	2,642.40	2,459.15	2,500.00	2,500.00
Wages - G & A Production	70510	0.00	0.00	0.00	0.00	0.00	25.50	0.00	0.00	0.00	0.00	0.00	0.00
OPS - G & A Other	70520	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS - G&A/OFFICE	*70590*	*7,821.67*	*7,692.04*	*7,227.75*	*16,834.15*	*7,540.88*	*8,038.88*	*9,799.13*	*10,307.83*	*11,553.69*	*12,329.51*	*12,729.17*	*12,729.17*
Wages - Pre-Project	70600	0.00	0.00	0.00	0.00	137.06	0.00	0.00	0.00	0.00	81.48	0.00	0.00
OPS - Pre-Project	70610	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Pre-Project Misc Expense	70620	0.00	0.00	0.00	0.00	0.00	9.69	49.25	0.00	0.00	74.70	250.00	250.00
TOTAL PRE-PROJECT EXPENSE	*70690*	*0.00*	*0.00*	*0.00*	*0.00*	*137.06*	*9.69*	*49.25*	*0.00*	*0.00*	*156.18*	*250.00*	*250.00*
Wages - Fundraising	70710	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Fundraising	70720	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fundraising Expenses	70730	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL FUNDRAISING EXPENSE	*70790*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
Wages - Dance Event	70810	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.38	23.02	0.00	0.00	0.00
OPS - Dance Event	70820	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	0.00	0.00	0.00
Dance Event Misc Expense	70830	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,682.29	1,083.64	175.00	0.00	0.00
TOTAL DANCE EVENT EXPENSE	*70890*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*1,722.67*	*1,856.66*	*175.00*	*0.00*	*0.00*
Insurance - Workers Comp	71003	(143.30)	0.00	0.00	215.50	0.00	817.49	0.00	0.00	772.25	0.00	500.00	500.00
Insurance - Property & Liab	71004	155.50	155.50	155.50	155.50	153.50	153.50	155.50	155.50	0.00	300.00	600.00	200.00
TOTAL INSURANCE	*71090*	*12.20*	*155.50*	*155.50*	*371.00*	*153.50*	*970.99*	*155.50*	*155.50*	*772.25*	*300.00*	*1,100.00*	*700.00*
Paid Vacation Expense	71100	1,573.00	1,201.00	1,205.00	1,510.00	981.88	1,589.71	1,629.37	724.44	1,107.64	464.56	1,250.00	2,750.00
Employee Health Plans Expense	71200	415.32	473.95	346.10	484.54	346.10	849.46	363.39	2,149.24	1,244.68	1,250.00	3,400.00	2,204.00
TOTAL BENEFITS EXPENSE	*71290*	*1,988.32*	*1,674.95*	*1,551.10*	*1,994.54*	*1,327.98*	*2,439.17*	*1,992.76*	*2,873.68*	*2,352.32*	*1,714.56*	*4,650.00*	*4,954.00*
Taxes - Other Than Payroll	71400	0.00	0.00	(245.00)	0.00	800.00	0.00	416.13	190.86	(25.29)	0.00	200.00	200.00
Taxes - Payroll	71600	2,162.70	1,652.39	1,898.87	5,639.09	1,719.41	1,955.49	3,630.85	1,960.61	2,289.36	2,938.67	2,500.00	2,500.00
TOTAL TAXES	*71650*	*2,162.70*	*1,652.39*	*1,653.87*	*5,639.09*	*2,519.41*	*1,955.49*	*4,046.98*	*2,151.47*	*2,264.07*	*2,938.67*	*2,700.00*	*2,700.00*
Employee Bonuses	71700	810.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EMPLOYEE BONUSES	*71710*	*810.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
Office Supplies & Equipment	72000	2,192.70	647.58	346.01	1,350.74	2,105.30	505.32	627.28	1,261.53	1,347.77	1,000.00	1,000.00	1,000.00
Equipment Rental/Maint/Suppls	72200	569.16	329.17	585.09	36.57	248.57	185.52	0.00	0.00	639.13	0.00	500.00	500.00
TOTAL SUPPLIES & EQUIP	*72290*	*2,761.86*	*976.75*	*931.10*	*1,387.31*	*2,353.87*	*690.84*	*627.28*	*1,261.53*	*1,986.90*	*1,000.00*	*1,500.00*	*1,500.00*
Depreciation & Amortization	72700	605.00	605.00	630.00	656.00	656.00	656.00	722.00	724.00	723.00	0.00	650.00	650.00
TOTAL DEPRECIATION & AMORT	*72790*	*605.00*	*605.00*	*630.00*	*656.00*	*656.00*	*656.00*	*722.00*	*724.00*	*723.00*	*0.00*	*650.00*	*650.00*
Telephone	73000	410.88	396.96	466.94	552.30	361.89	424.64	438.12	320.68	474.29	212.93	500.00	500.00
Office Postage	73200	472.42	1,401.99	534.01	943.22	1,187.69	19.68	672.19	1,096.09	207.90	1,040.02	800.00	800.00
TOTAL OFFICE POSTAGE & PHONE	*73290*	*883.30*	*1,798.95*	*1,000.95*	*1,495.52*	*1,549.58*	*444.32*	*1,110.31*	*1,416.77*	*682.19*	*1,252.95*	*1,300.00*	*1,300.00*
Rent - Storage Container	73403	235.00	235.00	235.00	470.00	0.00	235.00	235.00	235.00	235.00	235.00	235.00	235.00
Rent - Building	73404	3,703.75	3,703.75	3,703.75	7,407.50	0.00	3,703.75	3,703.75	4,202.09	4,386.25	4,386.25	4,386.25	4,386.25
Building Maintenance	73405	390.00	30.00	647.28	210.00	(32.07)	90.00	180.00	180.00	30.00	230.00	200.00	200.00
Utilities	73600	349.90	357.10	160.29	160.37	184.41	440.44	324.47	297.84	(324.02)	306.90	350.00	350.00
TOTAL RENT, MAINT & UTILS	*73690*	*4,678.65*	*4,325.85*	*4,746.32*	*8,247.87*	*152.34*	*4,469.19*	*4,443.22*	*4,914.93*	*4,327.23*	*5,158.15*	*5,171.25*	*5,171.25*
Legal & Professional Expense	75000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	100.00
Interest & Penalties	75400	81.04	75.68	70.26	64.77	112.37	53.58	159.40	42.12	36.28	0.00	125.00	125.00
Bank Service Fees	75600	6.20	0.00	20.00	1.00	0.00	18.15	10.00	10.00	10.00	0.00	20.00	20.00
Meals & Entertainment	77000	77.50	25.00	62.13	1,003.47	(0.43)	(14.16)	196.80	201.49	(25.00)	106.87	100.00	100.00
Misc G & A Expense	78000	159.32	83.73	105.00	120.00	0.00	402.10	0.00	82.83	20.00	0.00	125.00	125.00
Prior Year Expense & Adjust	78200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
WELL Repay Expenses	78400	(250.00)	(250.00)	(250.00)	(250.00)	(250.00)	(250.00)	(2,250.00)	(2,345.16)	(2,250.00)	(2,250.00)	(2,250.00)	(2,250.00)
TOTAL OTHER G & A EXPENSE	*78900*	*74.06*	*(65.59)*	*7.39*	*939.24*	*(138.06)*	*209.67*	*(1,883.80)*	*(2,008.72)*	*(2,208.72)*	*(2,143.13)*	*(1,780.00)*	*(1,780.00)*
TOTAL GEN & ADMIN EXPENSE	*79900*	*21,797.76*	*18,815.84*	*17,903.98*	*37,564.72*	*16,252.56*	*19,884.24*	*21,062.63*	*23,519.66*	*24,309.59*	*22,881.89*	*28,270.42*	*28,174.42*
Grants Expense	86500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,250.00	0.00	0.00
CHANGE IN FUND BAL	*90000*	*(26,425.28)*	*56,944.07*	*(28,893.14)*	*(62,117.55)*	*78,382.78*	*(33,290.12)*	*(40,004.01)*	*95,042.91*	*(65,179.95)*	*(56,323.45)*	*48,253.79*	*(43,316.21)*
CHANGE IN FUND YTD		*(26,425.28)*	*30,518.79*	*1,625.65*	*(60,491.90)*	*17,890.88*	*(15,399.24)*	*(55,403.25)*	*39,639.66*	*(25,540.29)*	*(81,863.74)*	*(33,609.95)*	*(76,926.16)*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
ASSETS	10000								
CURRENT ASSETS	10100								
Cash - WestAmerica Bank	10200	23,500.89	7,322.79	(4,758.56)	0.00	0.00	4,709.82	0.00	
Cash - Wells Fargo, Mill Vlly	10400	5,823.67	6,757.09	3,695.45	0.00	0.00	1,193.07	0.00	
Petty Cash	10600	101.13	229.03	232.76	0.00	0.00	124.91	0.00	
Cash - Wrkng Assets Money Fnd	11000	40,472.43	30,769.43	10,909.86	0.00	0.00	40,116.50	0.00	
Cash - CCS Postal Account	11200	57.35	653.25	531.43	0.00	0.00	711.20	0.00	
Cash - PP Main Postal Account	11300	0.00	0.00	782.09	0.00	0.00	711.20	0.00	
Cash - PP ISAL Postal Account	11400	0.00	0.00	162.50	0.00	0.00	711.20	0.00	
TOTAL CASH IN BANK	*11900*	*69,955.47*	*45,731.59*	*11,555.53*	*0.00*	*0.00*	*48,277.90*	*0.00*	
A/R - Billed Subscriptions	nyiu	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
A/R - Alt Newsstand (A/D)	12109	77,547.86	78,761.73	85,501.65	0.00	0.00	72,653.24	0.00	
A/R - Alt News Loss Reserve (CR)	12110	(9,000.00)	(9,000.00)	(9,000.00)	0.00	0.00	(9,000.00)	0.00	
A/R - Warner Newsstand	12150	0.00	0.00	0.00	0.00	0.00	5,100.00	0.00	
A/R - Employee Aetna TDA	12300	(20.00)	0.00	0.00	0.00	0.00	(40.00)	0.00	
A/R - List Rental Misc	12408	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
A/R - List Rentl Pacific List	12409	8,762.91	2,041.83	6,971.03	0.00	0.00	12,602.99	0.00	
A/R - Miscellaneous	12500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
A/R - The WELL	12600	4,996.72	(1,868.30)	4,033.94	0.00	0.00	6,054.81	0.00	
A/R - Column	12700	0.00	0.00	0.00	0.00	0.00	3,850.00	0.00	
A/R - Employee Kaiser	12800	2,022.08	2,663.88	2,434.28	0.00	0.00	807.70	0.00	
A/R - Employee Misc	12900	1,609.48	2,656.98	1,372.36	0.00	0.00	1,213.11	0.00	
TOTAL ACCOUNTS RECEIVABLE	*13000*	*85,919.05*	*75,256.12*	*91,313.26*	*0.00*	*0.00*	*93,241.85*	*0.00*	
Inventory - WER	15409	1,575.00	1,575.00	1,575.00	0.00	0.00	1,575.00	0.00	
Inventory - Books/Products	15500	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Reserve for Obsolescence	15700	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL INVENTORY	*16900*	*1,575.00*	*1,575.00*	*1,575.00*	*0.00*	*0.00*	*1,575.00*	*0.00*	
TOTAL CURRENT ASSETS	*18900*	*157,449.52*	*122,562.71*	*104,443.79*	*0.00*	*0.00*	*143,094.75*	*0.00*	
FIXED ASSETS	20000								
Assets - Furniture & Equip	21001	143,620.05	145,223.85	147,876.17	0.00	0.00	142,081.90	0.00	
TOTAL FIXED ASSETS	*21900*	*143,620.05*	*145,223.85*	*147,876.17*	*0.00*	*0.00*	*142,081.90*	*0.00*	
Accumulated Depreciation (Cr)	22101	(125,998.92)	(127,966.92)	(130,135.92)	0.00	0.00	(124,158.92)	0.00	
FIXED ASSETS (LESS DEPR.)	*22900*	*17,621.13*	*17,256.93*	*17,740.25*	*0.00*	*0.00*	*17,922.98*	*0.00*	
OTHER ASSETS	25000								
Investments - Zomeworks	26000	30,000.10	30,000.10	30,000.10	0.00	0.00	30,000.10	0.00	
Reserve for Losses	26100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Investments - The WELL	26200	9,500.00	9,500.00	9,500.00	0.00	0.00	9,500.00	0.00	
Deposits	27000	375.00	375.00	575.00	0.00	0.00	375.00	0.00	
Prepaid Taxes	27100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Prepaid Expense	27200	401.00	0.00	142.60	0.00	0.00	800.00	0.00	
Suspense	29500	0.00	0.00	(1,707.70)	0.00	0.00	0.00	0.00	
TOTAL OTHER ASSETS	*29800*	*40,276.10*	*39,875.10*	*38,510.00*	*0.00*	*0.00*	*40,675.10*	*0.00*	
TOTAL ASSETS	*29900*	*215,346.75*	*179,694.74*	*160,694.04*	*0.00*	*0.00*	*201,692.83*	*0.00*	

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
LIABILITES & EQUITY	30000								
CURRENT LIABILITES	30100								
A/P - Trade	30200	55,784.38	65,663.43	77,646.99	0.00	0.00	38,893.80	0.00	
A/P - Miscellaneous	30300	4,709.49	0.00	2,000.00	0.00	0.00	978.76	0.00	
A/P - The WELL	30600	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
A/P - Column	30700	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Contracts Payable - Current	32000	4,253.96	2,887.90	1,470.56	0.00	0.00	5,570.60	0.00	
Notes Payable - Current	32100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SWT Payable	33000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SDI Payable	33100	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FWT Payable	33200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FICA Payable	33300	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Accrued Vacation Pay	33350	2,505.00	3,054.00	2,816.00	0.00	0.00	0.00	0.00	
Sales Tax Payable	33500	778.00	0.00	0.00	0.00	0.00	778.00	0.00	
Taxes Payable - Other	34500	450.00	450.00	450.00	0.00	0.00	450.00	0.00	
WER Sub Advance - Current	35509	516,741.00	494,440.00	473,708.00	0.00	0.00	524,974.00	0.00	
TOTAL CURRENT LIABILITES	35900	*585,221.83*	*566,495.33*	*558,091.55*	*0.00*	*0.00*	*571,645.16*	*0.00*	
LONG-TERM LIABILITES	36000								
Contracts Payable - Long-Term	36100	502.37	502.37	502.37	0.00	0.00	502.37	0.00	
Notes Payable - Long-Term	36200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL LONG-TERM LIABILITES	37900	*502.37*	*502.37*	*502.37*	*0.00*	*0.00*	*502.37*	*0.00*	
TOTAL LIABILITES	39900	*585,724.20*	*566,997.70*	*558,593.92*	*0.00*	*0.00*	*572,147.53*	*0.00*	
Fund Surplus Beginning of Year	42700	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(372,003.10)	(347,366.21)	(372,003.10)	
CHANGE IN FUND YTD	43000	*1,625.65*	*(15,299.86)*	*(25,896.78)*	*372,003.10*	*372,003.10*	*(23,088.49)*	*372,003.10*	
TOTAL LIABIL & EQUITY	49900	*215,346.75*	*179,694.74*	*160,694.04*	*0.00*	*0.00*	*201,692.83*	*0.00*	

7

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
INCOME STATEMENT	50000								
SALES & ROYALTY INCOME	50100								
Change in WER Sub Liability	50150	8,233.00	22,301.00	20,732.00	(43,860.00)	7,406.00	56,300.70	7,406.00	0.00
Sales - WER Subs	50200	115,072.68	94,658.65	95,463.21	146,154.03	451,348.57	359,216.11	451,348.57	450,000.00
Refunds - WER Subs	50201	(450.29)	(401.43)	(180.07)	(431.44)	(1,463.23)	(889.06)	(1,463.23)	(1,500.00)
TOTAL WER SUBS EARNED INCOME	*50250*	*122,855.39*	*116,558.22*	*116,015.14*	*101,862.59*	*457,291.34*	*414,627.75*	*457,291.34*	*448,500.00*
Sales - Back Issues	50400	4,322.94	2,434.53	2,050.86	3,852.91	12,661.24	15,789.60	12,661.24	12,000.00
TOTAL SALES - BACK ISSUES	*50450*	*4,322.94*	*2,434.53*	*2,050.86*	*3,852.91*	*12,661.24*	*15,789.60*	*12,661.24*	*12,000.00*
Sales - List Rental	50600	2,661.14	2,035.17	6,630.10	4,241.42	15,567.83	19,716.53	15,567.83	15,000.00
TOTAL SALES - LIST RENTAL	*50650*	*2,661.14*	*2,035.17*	*6,630.10*	*4,241.42*	*15,567.83*	*19,716.53*	*15,567.83*	*15,000.00*
Sales - Alt Newsstand (A/D)	50800	37,631.95	40,765.89	41,934.40	41,000.00	161,332.24	101,381.43	161,332.24	160,000.00
Returns - Alt Newsstand (A/D)	50850	(10,294.23)	(10,548.95)	(12,027.70)	(15,301.16)	(48,172.04)	0.00	(48,172.04)	(50,000.00)
Sales - Warner (natl news)	51000	16,636.16	20,896.00	24,862.84	13,521.92	75,916.92	79,851.89	75,916.92	75,000.00
TOTAL SALES - NEWSSTAND	*51050*	*43,973.88*	*51,112.94*	*54,769.54*	*39,220.76*	*189,077.12*	*181,233.32*	*189,077.12*	*185,000.00*
Sales - Books/Products	52000	5,205.73	2,706.83	2,730.86	12,883.96	23,527.38	25,903.00	23,527.38	22,000.00
TOTAL SALES - BOOKS/PRODUCTS	*52050*	*5,205.73*	*2,706.83*	*2,730.86*	*12,883.96*	*23,527.38*	*25,903.00*	*23,527.38*	*22,000.00*
Royalties - Miscellaneous	53010	1,729.91	346.08	1,371.65	0.00	3,447.64	6,358.76	3,447.64	3,000.00
Royalties - HNH	53042	0.00	0.00	0.00	0.00	0.00	2,529.00	0.00	0.00
Royalties - Cybervideo	53046	0.00	0.00	0.00	0.00	0.00	1,050.00	0.00	0.00
Sales - Reprint Rights	53080	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1991 Sales Income		0.00	0.00	0.00	0.00	0.00	5,243.62	0.00	0.00
TOTAL ROYALTIES & REPRINTS	*53090*	*1,729.91*	*346.08*	*1,371.65*	*0.00*	*3,447.64*	*15,181.38*	*3,447.64*	*3,000.00*
TOTAL SALES & ROYALTY INCOME	*54900*	*180,748.99*	*175,193.77*	*183,568.15*	*162,061.64*	*701,572.55*	*672,451.58*	*701,572.55*	*685,500.00*
OTHER INCOME	55000								
Column Income	55200	0.00	0.00	0.00	0.00	0.00	25,300.00	0.00	0.00
Sales - Unclassifieds	55400	3,499.00	2,792.50	2,685.02	2,000.00	10,976.52	8,551.97	10,976.52	10,000.00
Contributions	56000	4,533.00	4,228.00	4,370.00	3,921.00	17,052.00	15,954.86	17,052.00	16,000.00
Interest Income	56200	610.94	411.85	210.37	0.00	1,233.16	6,090.94	1,233.16	0.00
Sale of Assets	56400	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00
Sales - Dance Events	56500	0.00	0.00	3,028.25	233.00	3,261.25	0.00	3,261.25	0.00
Miscellaneous Income	58000	937.50	0.00	0.00	1,240.00	2,177.50	1,282.00	2,177.50	1,200.00
TOTAL OTHER INCOME	*58900*	*9,580.44*	*7,432.35*	*10,293.64*	*7,394.00*	*34,700.43*	*57,329.77*	*34,700.43*	*27,200.00*
Grants Income	59000	0.00	0.00	0.00	5,500.00	5,500.00	0.00	5,500.00	0.00
TOTAL REVENUE	*59800*	*190,329.43*	*182,626.12*	*193,861.79*	*174,955.64*	*741,772.98*	*729,781.35*	*741,772.98*	*712,700.00*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
EXPENSES									
COST OF SALES	60000								
Wages - Circ/Promo	60101	6,738.39	6,137.57	6,322.06	6,644.18	25,842.20	24,121.29	25,842.20	25,902.40
OPS - Circ/Promo	60102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wages - Circ Production	60150	1,080.57	137.07	971.97	1,075.00	3,264.61	0.00	3,264.61	3,200.00
OPS - Circ Production	60160	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS - CIRC/PROMO	*60190*	*7,818.96*	*6,274.64*	*7,294.03*	*7,719.18*	*29,106.81*	*24,121.29*	*29,106.81*	*29,102.40*
Wages - Fulf Dept	60204	7,620.36	8,166.72	8,775.26	9,291.02	33,853.36	27,876.49	33,853.36	32,160.00
OPS - Fulf Dept	60206	0.00	0.00	0.00	0.00	0.00	763.50	0.00	0.00
TOTAL P/R & OPS - FULF DEPT	*60209*	*7,620.36*	*8,166.72*	*8,775.26*	*9,291.02*	*33,853.36*	*28,639.99*	*33,853.36*	*32,160.00*
Sub Fulf Direct Expense	60210	2,468.37	1,725.95	1,186.45	1,000.00	6,380.77	31,362.06	6,380.77	4,800.00
Sub Fulf Postage	60220	7,911.43	6,487.74	6,226.69	6,500.00	27,125.86	0.00	27,125.86	26,000.00
TOTAL EXPENSE - WER FULF	*60229*	*10,379.80*	*8,213.69*	*7,413.14*	*7,500.00*	*33,506.63*	*31,362.06*	*33,506.63*	*30,800.00*
Fulf Dept Misc Expenses	60230	399.00	599.63	641.00	1,526.00	3,165.63	1,469.45	3,165.63	3,000.00
Fulf Dept Supplies	60240	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL FULF DEPT OTHER EXP	*60250*	*399.00*	*599.63*	*641.00*	*1,526.00*	*3,165.63*	*1,469.45*	*3,165.63*	*3,000.00*
WER Gift Campaign Exp	60300	0.00	0.00	3,467.36	8,798.88	12,266.24	0.00	12,266.24	12,000.00
WER Misc New Sub Promo Exp	60303	1,245.00	2,589.34	191.47	3,172.00	7,197.81	23,293.90	7,197.81	7,500.00
WER Renewal Expenses	60304	6,425.66	5,572.01	11,743.13	5,405.00	29,145.80	17,586.35	29,145.80	29,000.00
WER Direct Mail Expense	60305	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
WER Inserts Expense	60306	3,066.70	3,227.83	3,190.47	2,850.00	12,335.00	10,339.01	12,335.00	11,500.00
WER Billing Expenses	60307	2,113.27	2,512.36	1,389.26	3,168.00	9,182.89	4,216.78	9,182.89	10,000.00
WER PR Expense	60330	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Circ/Promo Supplies & Misc	60350	536.00	0.00	0.00	200.00	736.00	0.00	736.00	1,000.00
TOTAL CIRC/PROMO EXPENSE	*60390*	*13,386.63*	*13,901.54*	*19,981.69*	*23,593.88*	*70,863.74*	*55,436.04*	*70,863.74*	*71,000.00*
Credit Card Discount	60400	1,202.40	830.15	769.14	1,500.00	4,301.69	3,026.30	4,301.69	4,500.00
BRE & PO Box Expense	60450	546.50	1,260.00	1,621.50	2,300.00	5,728.00	0.00	5,728.00	6,000.00
TOTAL CRED CD/BRE/PO BOX EXP	*60490*	*1,748.90*	*2,090.15*	*2,390.64*	*3,800.00*	*10,029.69*	*3,026.30*	*10,029.69*	*10,500.00*
Alt Newsstand Expense	60500	2,656.79	3,623.16	2,814.97	2,150.00	11,244.92	8,709.78	11,244.92	9,000.00
Warner Newsstand Expense	60600	3,256.72	3,164.43	2,450.84	2,500.00	11,371.99	15,579.99	11,371.99	10,000.00
TOTAL NEWSSTAND EXPENSE	*60650*	*5,913.51*	*6,787.59*	*5,265.81*	*4,650.00*	*22,616.91*	*24,289.77*	*22,616.91*	*19,000.00*
WER Pre-Press	60710	4,804.69	3,456.43	3,647.43	2,550.00	14,458.55	18,931.58	14,458.55	10,500.00
WER Printing	60720	6,007.31	8,034.67	5,640.21	6,500.00	26,182.19	95,814.03	26,182.19	26,000.00
WER Binding	60730	2,453.26	2,551.23	1,849.23	2,075.00	8,928.72	0.00	8,928.72	8,500.00
WER Paper	60740	16,072.34	12,620.13	13,702.84	14,050.00	56,445.31	0.00	56,445.31	56,000.00
TOTAL WER PRINTING EXPENSE	*60790*	*29,337.60*	*26,662.46*	*24,839.71*	*25,175.00*	*106,014.77*	*114,745.61*	*106,014.77*	*101,000.00*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
(Cost of sales, continued)									
Mailing List Fulf Expense	60800	211.69	549.81	667.36	600.00	2,028.86	2,352.44	2,028.86	2,000.00
TOTAL MAILING LIST FULF EXP	*60810*	*211.69*	*549.81*	*667.36*	*600.00*	*2,028.86*	*2,352.44*	*2,028.86*	*2,000.00*
Individual Contribution Exp	60950	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL INDIV CONTRIBUTION EXP	*60960*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
Wages - WER Editorial	62001	22,473.03	22,451.46	27,094.14	22,905.01	94,923.64	58,642.97	94,923.64	114,750.00
OPS - WER Editorial	62002	6,250.02	6,250.02	6,175.01	7,141.67	25,816.72	24,991.36	25,816.72	6,250.00
TOTAL P/R & OPS WER EDIT	*62090*	*28,723.05*	*28,701.48*	*33,269.15*	*30,046.68*	*120,740.36*	*83,634.33*	*120,740.36*	*121,000.00*
WER Writers/Illustrators	62100	5,305.00	8,345.00	6,445.70	7,290.00	27,385.70	27,570.00	27,385.70	29,500.00
TOTAL WER WRITERS/ILLUST	*62110*	*5,305.00*	*8,345.00*	*6,445.70*	*7,290.00*	*27,385.70*	*27,570.00*	*27,385.70*	*29,500.00*
WER Misc Editorial Expense	62200	522.95	81.21	447.64	600.00	1,651.80	2,101.30	1,651.80	2,000.00
WER Misc Access/Library Exp	63100	522.91	157.48	706.82	211.08	1,598.29	1,443.51	1,598.29	1,200.00
TOTAL WER OTHER EDIT EXPENSE	*63900*	*1,045.86*	*238.69*	*1,154.46*	*811.08*	*3,250.09*	*3,544.81*	*3,250.09*	*3,200.00*
Wages - WER Production	64001	11,994.57	11,223.20	13,006.61	11,545.42	47,769.80	62,233.00	47,769.80	42,480.00
OPS - WER Production	64002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS WER PRODUCTION	*64005*	*11,994.57*	*11,223.20*	*13,006.61*	*11,545.42*	*47,769.80*	*62,233.00*	*47,769.80*	*42,480.00*
WER Outside Prod Services	64100	2,571.33	111.08	40.11	113.67	2,836.19	5,032.40	2,836.19	600.00
WER Prod Supplies & Misc	64200	426.56	122.13	1,164.45	900.00	2,613.14	3,154.88	2,613.14	2,800.00
TOTAL WER OTHER PRODUCTION EXP	*64290*	*2,997.89*	*233.21*	*1,204.56*	*1,013.67*	*5,449.33*	*8,187.28*	*5,449.33*	*3,400.00*
Books/Product Purchases	66000	1,792.74	2,786.39	1,253.75	4,066.81	9,899.69	12,018.99	9,899.69	9,500.00
Books/Product Outside Fulf Exp	66500	521.50	321.50	492.29	1,020.00	2,355.29	5,291.19	2,355.29	2,500.00
Books/Product Fulf Postage	66510	661.99	260.75	508.21	960.00	2,390.95	0.00	2,390.95	2,200.00
Books/Product Invent Change	66520	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Books/Product Promo Expense	66530	0.00	0.00	14.00	0.00	14.00	249.89	14.00	0.00
TOTAL BOOKS EXPENSE	*66590*	*2,976.23*	*3,368.64*	*2,268.25*	*6,046.81*	*14,659.93*	*17,560.07*	*14,659.93*	*14,200.00*
Back Issue Purchases	66710	327.15	593.04	362.91	1,156.05	2,439.15	0.00	2,439.15	1,400.00
Back Issue Outside Fulf Exp	66720	0.00	0.00	130.68	0.00	130.68	0.00	130.68	0.00
Back Issue Fulf Postage	66730	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Back Issue Inventory Change	66740	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Back Issue Promo Expense	66750	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL BACK ISSUE EXPENSE	*66790*	*327.15*	*593.04*	*493.59*	*1,156.05*	*2,569.83*	*0.00*	*2,569.83*	*1,400.00*
Column Expenses	67000	0.00	0.00	0.00	0.00	0.00	16,100.00	0.00	0.00
Column Contributors	67010	0.00	0.00	0.00	0.00	0.00	3,635.00	0.00	0.00
TOTAL COLUMN EXPENSE	*67050*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*19,735.00*	*0.00*	*0.00*
Other 1991 Expenses		0.00	0.00	0.00	0.00	0.00	10,894.80	0.00	0.00
TOTAL OTHER 1991 EXPENSES		*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*10,894.80*	*0.00*	*0.00*
TOTAL COST OF SALES	*69700*	*130,186.20*	*125,949.49*	*135,110.96*	*141,764.79*	*533,011.44*	*518,802.24*	*533,011.44*	*513,742.40*
GROSS MARGIN	*69800*	*60,143.23*	*56,676.63*	*58,750.83*	*33,190.85*	*208,761.54*	*210,979.11*	*208,761.54*	*198,957.60*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
GENERAL & ADMIN EXPENSE	70000								
Wages - Office	70101	3,609.46	3,669.13	3,813.80	3,560.96	14,653.35	33,795.12	14,653.35	13,660.00
OPS - Office	70102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wages - Executive Director	70300	8,749.98	17,458.33	11,439.90	11,506.60	49,154.81	34,999.92	49,154.81	46,542.00
Wages - Asst to Exec Dir	70310	0.00	0.00	1,074.08	6,648.16	7,722.24	0.00	7,722.24	26,160.00
Wages - Publisher	70400	7,362.51	5,616.38	8,439.45	8,612.97	30,031.31	15,235.18	30,031.31	34,160.00
Wages - Accountng/Bkkpr	70500	3,019.51	5,644.57	6,893.42	7,459.15	23,016.65	0.00	23,016.65	24,160.00
Wages - G & A Production	70510	0.00	25.50	0.00	0.00	25.50	0.00	25.50	0.00
OPS - G & A Other	70520	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL P/R & OPS - G&A/OFFICE	*70590*	*22,741.46*	*32,413.91*	*31,660.65*	*37,787.84*	*124,603.86*	*84,030.22*	*124,603.86*	*144,682.00*
Wages - Pre-Project	70600	0.00	137.06	0.00	81.48	218.54	4,967.89	218.54	0.00
OPS - Pre-Project	70610	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Pre-Project Misc Expense	70620	0.00	9.69	49.25	574.70	633.64	156.22	633.64	0.00
TOTAL PRE-PROJECT EXPENSE	*70690*	*0.00*	*146.75*	*49.25*	*656.18*	*852.18*	*5,124.11*	*852.18*	*0.00*
Wages - Fundraising	70710	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Fundraising	70720	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fundraising Expenses	70730	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL FUNDRAISING EXPENSE	*70790*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*	*0.00*
Wages - Dance Event	70810	0.00	0.00	63.40	0.00	63.40	0.00	63.40	0.00
OPS - Dance Event	70820	0.00	0.00	750.00	0.00	750.00	0.00	750.00	0.00
Dance Event Misc Expense	70830	0.00	0.00	2,765.93	175.00	2,940.93	0.00	2,940.93	0.00
TOTAL DANCE EVENT EXPENSE	*70890*	*0.00*	*0.00*	*3,579.33*	*175.00*	*3,754.33*	*0.00*	*3,754.33*	*0.00*
Insurance - Workers Comp	71003	(143.30)	1,032.99	772.25	1,000.00	2,661.94	3,189.72	2,661.94	3,631.74
Insurance - Property & Liab	71004	466.50	462.50	311.00	1,100.00	2,340.00	1,864.34	2,340.00	1,900.00
TOTAL INSURANCE	*71090*	*323.20*	*1,495.49*	*1,083.25*	*2,100.00*	*5,001.94*	*5,054.06*	*5,001.94*	*5,531.74*
Paid Vacation Expense	71100	3,979.00	4,081.59	3,461.45	4,464.56	15,986.60	12,920.95	15,986.60	16,807.37
Employee Health Plans Expense	71200	1,235.37	1,680.10	3,757.31	6,854.00	13,526.78	3,409.45	13,526.78	14,280.00
TOTAL BENEFITS EXPENSE	*71290*	*5,214.37*	*5,761.69*	*7,218.76*	*11,318.56*	*29,513.38*	*16,330.40*	*29,513.38*	*31,087.37*
Taxes - Other Than Payroll	71400	(245.00)	800.00	581.70	400.00	1,536.70	2,350.49	1,536.70	5,500.00
Taxes - Payroll	71600	5,713.96	9,313.99	7,880.82	7,938.67	30,847.44	27,947.83	30,847.44	36,317.44
TOTAL TAXES	*71650*	*5,468.96*	*10,113.99*	*8,462.52*	*8,338.67*	*32,384.14*	*30,298.32*	*32,384.14*	*41,817.44*
Employee Bonuses	71700	810.00	0.00	0.00	0.00	810.00	0.00	810.00	0.00
TOTAL EMPLOYEE BONUSES	*71710*	*810.00*	*0.00*	*0.00*	*0.00*	*810.00*	*0.00*	*810.00*	*0.00*
Office Supplies & Equipment	72000	3,186.29	3,961.36	3,236.58	3,000.00	13,384.23	6,455.00	13,384.23	13,000.00
Equipment Rental/Maint/Supplis	72200	1,483.42	470.66	639.13	1,000.00	3,593.21	3,038.17	3,593.21	4,000.00
TOTAL SUPPLIES & EQUIP	*72290*	*4,669.71*	*4,432.02*	*3,875.71*	*4,000.00*	*16,977.44*	*9,493.17*	*16,977.44*	*17,000.00*
Depreciation & Amortization	72700	1,840.00	1,968.00	2,169.00	1,300.00	7,277.00	9,045.92	7,277.00	8,000.00
TOTAL DEPRECIATION & AMORT	*72790*	*1,840.00*	*1,968.00*	*2,169.00*	*1,300.00*	*7,277.00*	*9,045.92*	*7,277.00*	*8,000.00*
Telephone	73000	1,274.78	1,338.83	1,233.09	1,212.93	5,059.63	6,937.46	5,059.63	6,000.00
Office Postage	73200	2,408.42	2,150.59	1,976.18	2,640.02	9,175.21	9,531.08	9,175.21	7,000.00
TOTAL OFFICE POSTAGE & PHONE	*73290*	*3,683.20*	*3,489.42*	*3,209.27*	*3,852.95*	*14,234.84*	*16,468.54*	*14,234.84*	*13,000.00*
Rent - Storage Container	73403	705.00	705.00	705.00	705.00	2,820.00	2,640.00	2,820.00	2,820.00
Rent - Building	73404	11,111.25	11,111.25	12,292.09	13,158.75	47,673.34	42,272.75	47,673.34	52,632.00
Building Maintenance	73405	1,067.28	267.93	390.00	630.00	2,355.21	2,347.55	2,355.21	2,500.00
Utilities	73600	867.29	785.22	298.29	1,006.90	2,957.70	4,066.26	2,957.70	4,000.00
TOTAL RENT, MAINT & UTILS	*73690*	*13,750.82*	*12,869.40*	*13,685.38*	*15,500.65*	*55,806.25*	*51,326.56*	*55,806.25*	*61,952.00*
Legal & Professional Expense	75000	0.00	0.00	0.00	200.00	200.00	266.35	200.00	300.00
Interest & Penalties	75400	226.98	230.72	237.80	250.00	945.50	1,487.77	945.50	300.00
Bank Service Fees	75600	26.20	19.15	30.00	40.00	115.35	276.82	115.35	150.00
Meals & Entertainment	77000	164.63	988.88	373.29	306.87	1,833.67	1,515.03	1,833.67	1,500.00
Misc G & A Expense	78000	348.05	522.10	102.83	250.00	1,222.98	4,773.10	1,222.98	1,500.00
Prior Year Expense & Adjust	78200	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
WELL Repay Expenses	78400	(750.00)	(750.00)	(6,845.16)	(6,750.00)	(15,095.16)	0.00	(15,095.16)	(3,000.00)
TOTAL OTHER G & A EXPENSE	*78900*	*15.86*	*1,010.85*	*(6,101.24)*	*(5,703.13)*	*(10,777.66)*	*8,319.07*	*(10,777.66)*	*750.00*
TOTAL GEN & ADMIN EXPENSE	*79900*	*58,517.58*	*73,701.52*	*68,891.88*	*79,326.72*	*276,683.37*	*235,490.37*	*276,683.37*	*323,820.55*
Grants Expense	86500	0.00	0.00	0.00	5,250.00	5,250.00	0.00	5,250.00	0.00
CHANGE IN FUND BAL	*90000*	*1,625.65*	*(17,024.89)*	*(10,141.05)*	*(51,385.87)*	*(73,171.83)*	*(24,511.26)*	*(73,171.83)*	*(124,862.95)*
CHANGE IN FUND YTD		*1,625.65*	*(15,399.24)*	*(25,540.29)*	*(76,926.16)*				

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Summary

	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	Actuals October 1992	Budget November 1992	Budget December 1992
ASSETS												
TOTAL CASH IN BANK	97,546.25	60,363.90	69,955.47	50,515.51	37,953.36	45,731.59	24,797.48	12,955.91	11,555.53	1,191.71	0.00	0.00
TOTAL ACCOUNTS RECEIVABLE	60,877.86	96,880.82	85,919.05	73,100.82	92,810.22	75,256.12	67,112.87	97,791.20	91,313.26	46,808.68	0.00	0.00
TOTAL INVENTORY	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	8,649.00	0.00	0.00
TOTAL CURRENT ASSETS	159,999.11	158,819.72	157,449.52	125,191.33	132,338.58	122,562.71	93,485.35	112,322.11	104,443.79	56,649.39	0.00	0.00
TOTAL FIXED ASSETS	142,081.90	142,081.90	143,620.05	145,223.85	145,223.85	145,223.85	147,223.85	147,876.17	147,876.17	147,876.17	0.00	0.00
FIXED ASSETS (LESS DEPR.)	17,317.98	16,712.98	17,621.13	18,568.93	17,912.93	17,256.93	18,534.93	18,463.25	17,740.25	17,040.25	0.00	0.00
TOTAL OTHER ASSETS	41,200.44	40,738.27	40,276.10	40,143.10	40,009.10	39,875.10	39,742.10	39,942.10	38,510.00	40,794.51	0.00	0.00
TOTAL ASSETS	218,517.53	216,270.97	215,346.75	183,903.36	190,260.61	179,694.74	151,762.38	170,727.46	160,694.04	114,484.15	0.00	0.00
LIABILITES & EQUITY												
TOTAL CURRENT LIABILITES	616,443.54	557,252.91	585,221.83	615,796.61	543,771.08	566,495.33	578,652.05	502,574.22	558,091.55	527,463.88	0.00	0.00
TOTAL LONG-TERM LIABILITES	502.37	502.37	502.37	502.37	502.37	502.37	502.37	502.37	502.37	502.37	0.00	0.00
TOTAL LIABILITES	616,945.91	557,755.28	585,724.20	616,298.98	544,273.45	566,997.70	579,154.42	503,076.59	558,593.92	527,966.25	0.00	0.00
CHANGE IN FUND YTD	(26,425.28)	30,518.79	1,625.65	(60,392.52)	17,990.26	(15,299.86)	(55,388.94)	39,653.97	(25,896.78)	(41,479.00)	0.00	0.00
INCOME STATEMENT												
TOTAL SALES & ROYALTY INCOME	20,961.39	145,203.49	14,584.11	1,255.61	161,471.71	12,466.45	8,796.95	159,135.84	15,635.36	(2,638.36)	153,350.00	11,350.00
TOTAL OTHER INCOME	4,423.78	1,807.24	3,349.42	3,298.35	2,072.16	2,061.84	2,139.84	1,721.47	6,432.33	1,684.00	2,610.00	3,100.00
Grants Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,500.00	0.00	0.00
TOTAL REVENUE	25,385.17	147,010.73	17,933.53	4,553.96	163,543.87	14,528.29	10,936.79	160,857.31	22,067.69	4,545.64	155,960.00	14,450.00
EXPENSES												
TOTAL COST OF SALES	30,012.69	71,250.82	28,922.69	29,106.79	68,908.53	27,934.17	29,878.17	42,294.74	62,938.05	32,737.20	79,435.80	29,591.80
GROSS MARGIN	(4,627.52)	75,759.91	(10,989.16)	(24,552.83)	94,635.34	(13,405.88)	(18,941.38)	118,562.57	(40,870.36)	(28,191.56)	76,524.21	(15,141.80)
TOTAL GEN & ADMIN EXPENSE	21,797.76	18,815.84	17,903.98	37,564.72	16,252.56	19,884.24	21,062.63	23,519.66	24,309.59	22,881.89	28,270.42	28,174.42
Grants Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,250.00	0.00	0.00
CHANGE IN FUND BAL	(26,425.28)	56,944.07	(28,893.14)	(62,117.55)	78,382.78	(33,290.12)	(40,004.01)	95,042.91	(65,179.95)	(56,323.45)	48,253.79	(43,316.21)
CHANGE IN FUND YTD	(26,425.28)	30,518.79	1,625.65	(60,491.90)	17,890.88	(15,399.24)	(55,403.25)	39,639.66	(25,540.29)	(81,863.74)	(33,609.95)	(76,926.16)
Less Mgmt Overhead Exp												
Change w/o add'l Mgmt O/H												

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Summary	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
ASSETS									
TOTAL CASH IN BANK		69,955.47	45,731.59	11,555.53	0.00	0.00	48,277.90	0.00	0.00
TOTAL ACCOUNTS RECEIVABLE		85,919.05	75,256.12	91,313.26	0.00	0.00	93,241.85	0.00	0.00
TOTAL INVENTORY		1,575.00	1,575.00	1,575.00	0.00	0.00	1,575.00	0.00	0.00
TOTAL CURRENT ASSETS		157,449.52	122,562.71	104,443.79	0.00	0.00	143,094.75	0.00	0.00
TOTAL FIXED ASSETS		143,620.05	145,223.85	147,876.17	0.00	0.00	142,081.90	0.00	0.00
FIXED ASSETS (LESS DEPR.)		17,621.13	17,256.93	17,740.25	0.00	0.00	17,922.98	0.00	0.00
TOTAL OTHER ASSETS		40,276.10	39,875.10	38,510.00	0.00	0.00	40,675.10	0.00	0.00
TOTAL ASSETS		215,346.75	179,694.74	160,694.04	0.00	0.00	201,692.83	0.00	0.00
LIABILITES & EQUITY									
TOTAL CURRENT LIABILITES		585,221.83	566,495.33	558,091.55	0.00	0.00	571,645.16	0.00	0.00
TOTAL LONG-TERM LIABILITES		502.37	502.37	502.37	0.00	0.00	502.37	0.00	0.00
TOTAL LIABILITES		585,724.20	566,997.70	558,593.92	0.00	0.00	572,147.53	0.00	0.00
CHANGE IN FUND YTD		1,625.65	(15,299.86)	(25,896.78)	372,003.10	372,003.10	(23,088.49)	372,003.10	0.00
INCOME STATEMENT									
TOTAL SALES & ROYALTY INCOME		180,748.99	175,193.77	183,568.15	162,061.64	701,572.55	672,451.58	701,572.55	685,500.00
TOTAL OTHER INCOME		9,580.44	7,432.35	10,293.64	7,394.00	34,700.43	57,329.77	34,700.43	27,200.00
Grants Income		0.00	0.00	0.00	5,500.00	5,500.00	0.00	5,500.00	0.00
TOTAL REVENUE		190,329.43	182,626.12	193,861.79	174,955.64	741,772.98	729,781.35	741,772.98	712,700.00
EXPENSES									
TOTAL COST OF SALES		130,186.20	125,949.49	135,110.96	141,764.79	533,011.44	518,802.24	533,011.44	513,742.40
GROSS MARGIN		60,143.23	56,676.63	58,750.83	33,190.85	208,761.54	210,979.11	208,761.54	198,957.60
TOTAL GEN & ADMIN EXPENSE		58,517.58	73,701.52	68,891.88	79,326.72	276,683.37	235,490.37	276,683.37	323,820.55
Grants Expense		0.00	0.00	0.00	5,250.00	5,250.00	0.00	5,250.00	0.00
CHANGE IN FUND BAL		1,625.65	(17,024.89)	(10,141.05)	(51,385.87)	(73,171.83)	(24,511.26)	(73,171.83)	(124,862.95)
CHANGE IN FUND YTD		1,625.65	(15,399.24)	(25,540.29)	(76,926.16)				
Less Mgmt Overhead Exp						(33,965.00)	(12,000.00)	(33,965.00)	(76,424.00)
Change w/o add'l Mgmt O/H						(39,206.83)	(12,511.26)	(39,206.83)	(48,438.95)

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

P/R & OPS Summary	G/L # 1992	Actuals January 1992	Actuals February 1992	Actuals March 1992	Actuals April 1992	Actuals May 1992	Actuals June 1992	Actuals July 1992	Actuals August 1992	Actuals September 1992	- Actuals October 1992	Budget November 1992	Budget December 1992
Hourly Payroll													
Wages - Circ/Promo	60101	2,540.44	2,173.88	2,024.07	2,464.31	2,073.75	1,599.51	2,303.69	1,406.80	2,611.57	2,244.18	2,200.00	2,200.00
Wages - Circ Production	60150	15.94	841.50	223.13	22.32	114.75	0.00	0.00	248.49	723.48	0.00	860.00	215.00
Wages - Fulf Dept	60204	2,744.63	2,337.06	2,538.67	2,764.27	2,475.88	2,926.57	3,425.70	2,717.85	2,631.71	2,841.02	3,225.00	3,225.00
Wages - WER Editorial	62001	7,698.51	7,399.31	7,375.21	7,804.07	7,501.51	7,145.88	12,148.06	7,820.44	7,125.64	6,445.42	8,229.80	8,229.80
Wages - WER Production	64001	6,231.57	1,294.12	4,468.88	6,069.00	1,561.88	3,592.32	6,494.51	2,362.73	4,149.37	6,385.42	1,075.00	4,085.00
Wages - Office	70101	1,296.75	1,277.75	1,034.96	1,135.88	1,257.94	1,275.31	1,228.50	1,274.33	1,310.97	1,195.96	1,182.50	1,182.50
Wages - Accountng/Bkkpr	70500	1,243.13	1,279.13	497.25	1,903.50	1,246.13	2,494.94	1,843.97	2,407.05	2,642.40	2,459.15	2,500.00	2,500.00
Wages - G & A Production	70510	0.00	0.00	0.00	0.00	0.00	25.50	0.00	0.00	0.00	0.00	0.00	0.00
Wages - Pre-Project	70600	0.00	0.00	0.00	0.00	137.06	0.00	0.00	0.00	0.00	81.48	0.00	0.00
Wages - Fundraising	70690	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wages - Dance Event	70810	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.38	23.02	0.00	0.00	0.00
Total Hourly Payroll		21,770.97	16,602.75	18,162.17	22,163.35	16,368.90	19,060.03	27,444.43	18,278.07	21,218.16	21,652.63	19,272.30	21,637.30
Salaried Payroll													
Wages - Executive Director	70300	2,916.66	2,916.66	2,916.66	11,458.33	3,000.00	3,000.00	3,880.00	3,813.30	3,746.60	3,746.60	3,880.00	3,880.00
Wages - Asst to Exec Dir	70310	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,074.08	2,148.16	2,250.00	2,250.00
Wages - Publisher	70400	2,365.13	2,218.50	2,778.88	2,336.44	2,036.81	1,243.13	2,846.66	2,813.15	2,779.64	2,779.64	2,916.67	2,916.67
Total Salaried Payroll		5,281.79	5,135.16	5,695.54	13,794.77	5,036.81	4,243.13	6,726.66	6,626.45	7,600.32	8,674.40	9,046.67	9,046.67
OPS													
OPS - Circ/Promo	60102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Circ Production	60160	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Fulf Dept	60206	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - WER Editorial	62002	2,083.34	2,083.34	2,083.34	2,083.34	2,083.34	2,083.34	0.00	3,083.34	3,091.67	2,041.67	3,050.00	2,050.00
OPS - WER Production	64002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Office	70102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - G & A Other	70520	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Pre-Project	70610	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Fundraising	70720	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Dance Event	70820	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	0.00	0.00	0.00
Total OPS		2,083.34	2,083.34	2,083.34	2,083.34	2,083.34	2,083.34	0.00	3,083.34	3,841.67	2,041.67	3,050.00	2,050.00
Total P/R & OPS		29,136.10	23,821.25	25,941.05	38,041.46	23,489.05	25,386.50	34,171.09	27,987.86	32,660.15	32,368.70	31,368.96	32,733.96
Payroll-Related Expenses													
Insurance - Workers Comp	71003	(143.30)	0.00	0.00	215.50	0.00	817.49	0.00	0.00	772.25	0.00	500.00	500.00
Paid Vacation Expense	71100	1,573.00	1,201.00	1,205.00	1,510.00	981.88	1,589.71	1,629.37	724.44	1,107.64	464.56	1,250.00	2,750.00
Employee Health Plans Expense	71200	415.32	473.95	346.10	484.54	346.10	849.46	363.39	2,149.24	1,244.68	1,250.00	3,400.00	2,204.00
Taxes - Payroll	71600	2,162.70	1,652.39	1,898.87	5,639.09	1,719.41	1,955.49	3,630.85	1,960.61	2,289.36	2,938.67	2,500.00	2,500.00
Employee Bonuses	71700	810.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Payroll-Related Exp		4,817.72	3,327.34	3,449.97	7,849.13	3,047.39	5,212.15	5,623.61	4,834.29	5,413.93	4,653.23	7,650.00	7,954.00
Total P/R, OPS & Related		33,953.82	27,148.59	29,391.02	45,890.59	26,536.44	30,598.65	39,794.70	32,822.15	38,074.08	37,021.93	39,018.96	40,687.96
Payroll-Related Exp as Pct Hourly & Salaried Payroll (Vacation Exp for Hourly Only)													
Insurance - Workers Comp		-0.5%	0.0%	0.0%	0.6%	0.0%	3.5%	0.0%	0.0%	2.7%	0.0%	1.8%	1.6%
Paid Vacation Expense		7.2%	7.2%	6.6%	6.8%	6.0%	8.3%	5.9%	4.0%	5.2%	2.1%	6.5%	12.7%
Employee Health Plans Expense		1.5%	2.2%	1.5%	1.3%	1.6%	3.6%	1.1%	8.6%	4.3%	4.1%	12.0%	7.2%
Taxes - Payroll		8.0%	7.6%	8.0%	15.7%	8.0%	8.4%	10.6%	7.9%	7.9%	9.7%	8.8%	8.1%
Employee Bonuses		3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Percent		17.8%	15.3%	14.5%	21.8%	14.2%	22.4%	16.5%	19.4%	18.8%	15.3%	27.0%	25.9%

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

P/R & OPS Summary	G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
Hourly Payroll									
Wages - Circ/Promo	60101	6,738.39	6,137.57	6,322.06	6,644.18	25,842.20	24,121.29	25,842.20	25,902.40
Wages - Circ Production	60150	1,080.57	137.07	971.97	1,075.00	3,264.61	0.00	3,264.61	3,200.00
Wages - Fulf Dept	60204	7,620.36	8,166.72	8,775.26	9,291.02	33,853.36	27,876.49	33,853.36	32,160.00
Wages - WER Editorial	62001	22,473.03	22,451.46	27,094.14	22,905.01	94,923.64	58,642.97	94,923.64	114,750.00
Wages - WER Production	64001	11,994.57	11,223.20	13,006.61	11,545.42	47,769.80	62,233.00	47,769.80	42,480.00
Wages - Office	70101	3,609.46	3,669.13	3,813.80	3,560.96	14,653.35	33,795.12	14,653.35	13,660.00
Wages - Accountng/Bkkpr	70500	3,019.51	5,644.57	6,893.42	7,459.15	23,016.65	0.00	23,016.65	24,160.00
Wages - G & A Production	70510	0.00	25.50	0.00	0.00	25.50	0.00	25.50	0.00
Wages - Pre-Project	70600	0.00	137.06	0.00	81.48	218.54	4,967.89	218.54	0.00
Wages - Fundraising	70690	0.00	0.00	0.00	0.00	0.00	5,124.11	0.00	0.00
Wages - Dance Event	70810	0.00	0.00	63.40	0.00	63.40	0.00	63.40	0.00
Total Hourly Payroll		56,535.89	57,592.28	66,940.66	62,562.22	243,631.05	216,760.87	243,631.05	256,312.40
Salaried Payroll									
Wages - Executive Director	70300	8,749.98	17,458.33	11,439.90	11,506.60	49,154.81	34,999.92	49,154.81	46,542.00
Wages - Asst to Exec Dir	70310	0.00	0.00	1,074.08	6,648.16	7,722.24	0.00	7,722.24	26,160.00
Wages - Publisher	70400	7,362.51	5,616.38	8,439.45	8,612.97	30,031.31	15,235.18	30,031.31	34,160.00
Total Salaried Payroll		16,112.49	23,074.71	20,953.43	26,767.73	86,908.36	50,235.10	86,908.36	106,862.00
OPS									
OPS - Circ/Promo	60102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Circ Production	60160	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Fulf Dept	60206	0.00	0.00	0.00	0.00	0.00	763.50	0.00	0.00
OPS - WER Editorial	62002	6,250.02	6,250.02	6,175.01	7,141.67	25,816.72	24,991.36	25,816.72	6,250.00
OPS - WER Production	64002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Office	70102	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - G & A Other	70520	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Pre-Project	70610	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Fundraising	70720	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPS - Dance Event	70820	0.00	0.00	750.00	0.00	750.00	0.00	750.00	0.00
Total OPS		6,250.02	6,250.02	6,925.01	7,141.67	26,566.72	25,754.86	26,566.72	6,250.00
Total P/R & OPS		78,898.40	86,917.01	94,819.10	96,471.62	357,106.13	292,750.83	357,106.13	369,424.40
Payroll-Related Expenses									
Insurance - Workers Comp	71003	(143.30)	1,032.99	772.25	1,000.00	2,661.94	3,189.72	2,661.94	3,631.74
Paid Vacation Expense	71100	3,979.00	4,081.59	3,461.45	4,464.56	15,986.60	12,920.95	15,986.60	16,807.37
Employee Health Plans Expense	71200	1,235.37	1,680.10	3,757.31	6,854.00	13,526.78	3,409.45	13,526.78	14,280.00
Taxes - Payroll	71600	5,713.96	9,313.99	7,880.82	7,938.67	30,847.44	27,947.83	30,847.44	36,317.44
Employee Bonuses	71700	810.00	0.00	0.00	0.00	810.00	0.00	810.00	0.00
Total Payroll-Related Exp		11,595.03	16,108.67	15,871.83	20,257.23	63,832.76	47,467.95	63,832.76	71,036.55
Total P/R, OPS & Related		90,493.43	103,025.68	110,690.93	116,728.85	420,938.89	340,218.78	420,938.89	440,460.95
Payroll-Related Exp as Pct Hourly & Salaried Payroll (Vacation Exp for Hourly Only)									
Insurance - Workers Comp		-0.2%	1.3%	0.9%	1.1%	0.8%	1.2%	0.8%	1.0%
Paid Vacation Expense		7.0%	7.1%	5.2%	7.1%	6.6%	6.0%	6.6%	6.6%
Employee Health Plans Expense		1.7%	2.1%	4.3%	7.7%	4.1%	1.3%	4.1%	3.9%
Taxes - Payroll		7.9%	11.5%	9.0%	8.9%	9.3%	10.5%	9.3%	10.0%
Employee Bonuses		1.1%	0.0%	0.0%	0.0%	0.2%	0.0%	0.2%	0.0%
Total Percent		16.0%	20.0%	18.1%	22.7%	19.3%	17.8%	19.3%	19.6%

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Projected Cashflow	G/L # 1992	~ Actuals October 1992	Budget November 1992	Budget December 1992
Accrued Income		4,545.64	155,960.00	14,450.00
Deduct from Income				
Change in WER Sub Liability		(33,860.00)	40,000.00	(50,000.00)
Sales - List Rental		1,241.42	1,500.00	1,500.00
Sales - Alt Newsstand (A/D)		0.00	41,000.00	0.00
Returns - Alt Newsstand (A/D)		(10,301.16)	(2,500.00)	(2,500.00)
Sales - Warner (natl news)		2,521.92	11,000.00	0.00
Total Deducted from Income		(40,397.82)	91,000.00	(51,000.00)
Added to Income				
Cash Receipts - List Rental		1,350.00	775.00	2,500.00
Cash Receipts - Alt Newsstand		22,000.00	3,000.00	3,000.00
Cash Receipts - Warner		2,500.00	11,000.00	0.00
Total Added to Income		25,850.00	14,775.00	5,500.00
Estimated Cash Receipts		70,793.46	79,735.00	70,950.00
Actual Cash Receipts				
Accrued Expenses		55,619.09	102,317.69	52,473.69
Deducted from Expenses				
Sub Fulf Direct Expense		100.00	800.00	100.00
WER Gift Campaign Exp		3,581.88	5,217.00	0.00
WER Misc New Sub Promo Exp		1,000.00	1,040.00	1,132.00
WER Renewal Expenses		1,600.00	1,717.00	2,088.00
WER Direct Mail Expense		0.00	0.00	0.00
WER Inserts Expense		0.00	2,850.00	0.00
Alt Newsstand Expense		0.00	2,150.00	0.00
Warner Newsstand Expense		0.00	2,500.00	0.00
TOTAL WER PRINTING EXPENSE		350.00	24,825.00	0.00
Depreciation & Amortization		0.00	650.00	650.00
Total Deducted from Expenses		6,631.88	41,749.00	3,970.00
Added to Expenses				
WER Gift Campaign Cash Disb		0.00	9,200.00	0.00
WER Misc New Sub Cash Disb		700.00	1,000.00	1,000.00
WER Renewal Cash Disb		1,300.00	1,700.00	1,700.00
WER DM Cash Disb		0.00	0.00	0.00
WER Insert Cash Disb *		0.00	0.00	0.00
Alt Newsstand Cash Disb *		0.00	0.00	0.00
Warner Newsstand Cash Disb *		0.00	1,000.00	0.00
WER Printer Cash Disb		31,500.00	11,000.00	34,000.00
Past-due Payables Paid		0.00	12,000.00	0.00
Capital Purchases Cash Disb		0.00	0.00	0.00
Total Added to Expenses		33,500.00	35,900.00	36,700.00
Estimated Cash Disbursements		82,487.21	96,468.69	85,203.69
Actual Cash Disbursements				
Projected Net Cash Flow		(11,693.75)	(16,733.69)	(14,253.68)
Actual Net Cash Flow		0.00	0.00	0.00
Projected Cash Balance EOM		(138.22)	(15,541.97)	(29,795.66)
Actual Cash Balance EOM		1,191.71	0.00	0.00

* Other than printer payments

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

G/L # 1992	Actuals 1st Qtr 1992	Actuals 2nd Qtr 1992	Actuals 3rd Qtr 1992	Budget 4th Qtr 1992	Current Budget 1992	Actuals Totals for 1991	Current Budget 1992	Budget Totals for 1993
Fiancial Statement for WER								
Balance Sheet at End of Period								
Assets								
Cash	69,955.47	45,731.59	11,555.53	0.00	0.00	48,277.90	0.00	0.00
Accounts Receivable	85,919.05	75,256.12	91,313.26	0.00	0.00	93,241.85	0.00	0.00
Inventory	1,575.00	1,575.00	1,575.00	0.00	0.00	1,575.00	0.00	0.00
Fixed Assets Less Depreciation	17,621.13	17,256.93	17,740.25	0.00	0.00	17,922.98	0.00	0.00
Other Assets	40,276.10	39,875.10	38,510.00	0.00	0.00	40,675.10	0.00	0.00
Total Assets	215,346.75	179,694.74	160,694.04	0.00	0.00	201,692.83	0.00	0.00
Liabilities								
Accounts and Contracts Payable	68,983.20	72,557.70	84,885.92	0.00	0.00	47,173.53	0.00	0.00
Subscription Liability	516,741.00	494,440.00	473,708.00	0.00	0.00	524,974.00	0.00	0.00
Total Liabilites	585,724.20	566,997.70	558,593.92	0.00	0.00	572,147.53	0.00	0.00
Fund Balance	(370,377.45)	(387,302.96)	(397,899.88)	0.00	0.00	(370,454.70)	0.00	0.00
Income & Expenses								
Income								
Subscription Income	122,855.39	116,558.22	116,015.14	101,862.59	457,291.34	414,627.75	457,291.34	448,500.00
Back Issue & Single Copy Sales	4,322.94	2,434.53	2,050.86	3,852.91	12,661.24	15,789.60	12,661.24	12,000.00
Newsstand Sales (after Returns)	43,973.88	51,112.94	54,769.54	39,220.76	189,077.12	181,233.32	189,077.12	185,000.00
Book & Product Sales	5,205.73	2,706.83	2,730.86	12,883.96	23,527.38	25,903.00	23,527.38	22,000.00
Royalties	1,729.91	346.08	1,371.65	0.00	3,447.64	15,181.38	3,447.64	3,000.00
List Rental	2,661.14	2,035.17	6,630.10	4,241.42	15,567.83	19,716.53	15,567.83	15,000.00
Unclassifieds	3,499.00	2,792.50	2,685.02	2,000.00	10,976.52	8,551.97	10,976.52	10,000.00
Contributions	4,533.00	4,228.00	4,370.00	3,921.00	17,052.00	15,954.86	17,052.00	16,000.00
Other Income	1,548.44	411.85	3,238.62	6,973.00	12,171.91	32,822.94	12,171.91	1,200.00
Total Income	190,329.43	182,626.12	193,861.79	174,955.64	741,772.98	729,781.35	741,772.98	712,700.00
Expenses								
Payroll & Related Expenses	90,493.43	103,025.68	110,690.93	116,728.85	420,938.89	340,218.78	420,938.89	440,460.95
Printing WER	29,337.60	26,662.46	24,839.71	25,175.00	106,014.77	114,745.61	106,014.77	101,000.00
Writers & Illustrators	5,305.00	8,345.00	6,445.70	7,290.00	27,385.70	27,570.00	27,385.70	29,500.00
Editorial/Production Expenses	4,043.75	471.90	2,359.02	1,824.75	8,699.42	11,732.09	8,699.42	6,600.00
Fulfillment/Promotion Expenses	25,914.33	24,805.01	30,426.47	36,419.88	117,565.69	91,293.85	117,565.69	115,300.00
Newsstand Expenses	5,913.51	6,787.59	5,265.81	4,650.00	22,616.91	24,289.77	22,616.91	19,000.00
Book & Product Sales Expenses	3,303.38	3,961.68	2,761.84	7,202.86	17,229.76	17,560.07	17,229.76	15,600.00
Rent, Maintenance & Utilites	13,750.82	12,869.40	13,685.38	15,500.65	55,806.25	51,326.56	55,806.25	61,952.00
Insurance & Taxes	221.50	1,262.50	892.70	1,500.00	3,876.70	4,214.83	3,876.70	7,400.00
Office & Computer Supplies	4,669.71	4,432.02	3,875.71	4,000.00	16,977.44	9,493.17	16,977.44	17,000.00
Depreciation	1,840.00	1,968.00	2,169.00	1,300.00	7,277.00	9,045.92	7,277.00	8,000.00
Postage & Phone	3,683.20	3,489.42	3,209.27	3,852.95	14,234.84	16,468.54	14,234.84	13,000.00
Other Expenses	227.55	1,570.35	(2,618.70)	896.57	75.77	41,457.53	75.77	2,750.00
Total Expenses	188,703.78	199,651.01	204,002.84	226,341.51	818,699.14	759,416.72	818,699.14	837,562.95
Net Change in Fund Balance	1,625.65	(17,024.89)	(10,141.05)	(51,385.87)	(76,926.16)	(29,635.37)	(76,926.16)	(124,862.95)
Change w/o add'l Mgmt O/H					(39,206.83)	(12,511.26)	(39,206.83)	(48,438.95)

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